The U.S. Department of Agriculture (USDA)

Opportunities for Small Business

U.S. Department of Agriculture
Office of Small and Disadvantaged Business Utilization
USDA

- Large, decentralized cabinet level agency
- Over 100,000 employees
- 29 agencies and staff offices
- Offices located throughout the U.S. & major embassies around the world
- Many programs serving the American people
USDA’s Purchasing Environment

• Purchase a broad array of products and services
• 11 major buying agencies
• Spend approximately $5 billion annually
• Large buyer of
  – Commodities & food products – approx. 60%
  – Information technology – 20%
  – environmental services – 5%
  – architecture & engineering/construction/real property 10%
  – Other services and supplies, including professional/administrative/management services - 5%
USDA is a Strong Supporter of Small Business –

54% of our total contract spending in 2008 was with Small Business
# USDA 2008 Small Business Goal Achievement

<table>
<thead>
<tr>
<th>Business Type</th>
<th>Federal Goal</th>
<th>USDA Goal</th>
<th>USDA Achievement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small</td>
<td>23 %</td>
<td>49 %</td>
<td>54 %</td>
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<tr>
<td>SDB</td>
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<td>10</td>
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<tr>
<td>Women-Owned</td>
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<td>SDVOSB</td>
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USDA’s Buying Agencies

- Agricultural Marketing Service
- Agricultural Research Service
- Animal & Plant Health Inspection Service
- Farm Service Agency
- Food Safety & Inspection Service
- Food & Nutrition Service
- Forest Service
- Natural Resources Conservation Service
- Office of Procurement and Property Management
- Office of the Inspector General
- Rural Development
A word about the American Recovery and Reinvestment Act (ARRA)

http://www.Recovery.gov
USDA – RECOVERY ACT

Click on a subject to learn more about our programs.
USDA & Small Business

For additional information regarding USDA’s Small Business Programs and our Forecast of Small Business Opportunities visit our

- web site at [www.usda.gov/osdbu](http://www.usda.gov/osdbu) or
- contact us at (202) 720-7117

For additional information regarding USDA and its programs visit our website at: [www.usda.gov](http://www.usda.gov)